

## **DMI Value Added Services\***

(Not All Inclusive)

| Service  | Provider / Notes   | Cost  |
|--|--|---|
| Insurance & Risk Management<br>Consultant**                                  | Insurance Policy Interpterion Claims Advocacy Risk Reviews   |   |
| Environmental Health & Safety<br>Consultant**                                | On-Site Campus Safety Surveys On-Site Material Handling Training On-Site OSHA 10- and 30-Hour Training Targeted Loss Control Programs Virtual Campus Safety Monthly Meetings Virtual Campus Safety Surveys Virtual Tabletop Exercises                | No Cost to<br>Colleges                            |
| Business Continuity & Crisis Response<br>Consultant**                        | On-Site and Virtual Business Continuity & Crisis Response Assessments Consultation and Plan Development Tabletop Exercise Development and Implementation Virtual Tabletop Exercises  | by DMI to provide risk management services to the |
| Campus Security Consultant**   | Campus Security Assessments Tabletop Drill Facilitation Conducts Work Place Personnel Safety Trainings; to Compliment Alice Training Program Virtual Campus Security Monthly Meetings Virtual Campus Security Assessments Virtual Tabletop Exercises | Colleges.  Value not contemplated in total below. |
| Administrative Assistant**   | Supports Day to Day Activity of DMI President and Consultants Publishes DMI Presents Videos, Topical Snapshot Videos and DMI's Monthly Newsletter, "The Incident Report."  |   |
| Contracted Training  | Various Providers  | \$2,000   |
| Online MSDS Service (Keller Online)  | Subscription renewals (\$42,000 x 3)   | \$140,000   |
| DMI PresentsWebinars   | GoToWebinar Annual (2014 – 2024)   | \$14,728  |
| URMIA System Membership /TULIP Pro   | Annual   | \$33,933  |
| URMIA Midwest Regional Conference –  | Conference Fees 2012 (\$1,526) + 2014 (\$1,419) + 2015 (\$903)   | \$3,848   |
|  | - Legal Consult - Risk Mgmt. Templates/Agreements/Matters (Pre 2014) - Land-Use Template   | \$101,287<br>\$923                                |
|  | - Equipment Use Agreement Template   | \$900   |
| "Rule of 16" Legal Consult Whitepapers &                                     | - Legal Consult - Risk Mgmt. Agreements/Matters (Post 2014)  | \$4,405   |
| Templates  | - Mutual Aid Agreement Template (2020)   | \$3,702   |
| ·  | - COVID – 19 & WI Act 4 Civil Immunity Provisions (2020, to Date 2021)   | \$7,686   |
|  | - Record Retention Policy (2021)   | \$6,137   |
|  | - Best Practice Outline for Virtual Emergency Event (2021)   | \$2,160   |
|  | - Narcan/Good Samaritan (2022)   | \$3,480   |
|  | - Electronic Signatures (2022)   | \$535   |
| Disaster Response Call Center  | Empathia – Annual Renewal (\$16,000 x 10)  | \$160,000   |
| Cyber Health Check Project   | Net Diligence (2014)   | \$64,600  |
| Annual Driver Record Checks  | (13 years \$98,825) + (Out-of-State 11 years \$17,046.05)  | \$115,871   |
| ARC Flash RFP Template Website and Online Resources                          | Aires Consulting [Re-design and Maintenance costs \$2,355 (2012) / \$12,000 (2014 & 2015) / \$6,794 (2016) / \$9,990 (2017) / \$3,543 (2018) / \$1,938 (2019)/ \$1,850 (2020) / \$14,440 (2021) / \$9,000 (2022)                                     | \$2,950   |
|  | Annual Hosting costs to-date (\$462 x 12 (to 2023))  | \$57,152  |
| ReadySuite / ReadyClass Recovery Svc<br>High Value Vehicle Valuation Service | Agility Recovery Annual (\$43,380 x 4)   | \$173,520<br>\$780                                |
| Campus Security Assessments  | Annual (\$10,000 x 5)  | \$50,000  |
| TEGG & TOGA Electrical Inspections   | 2010-2015  | \$72,000  |
|  | - Students in Practicum: Workers' Compensation Issues and Work-Based Learning Liability <i>Presentation (2006)</i>   | \$850   |
|  | - Insurance Contract Review Document (2006-2007)(2022)   | \$6,465   |
| "Dulo of 16" Whitenesses and Lazzl   | - DMI - Cyber Risk Review (2006-2007)  | \$4,235   |
| "Rule of 16" Whitepapers and Legal<br>Templates – Gänder Consulting          | - Workers' Compensation Issues Pertaining to Student Practicum Programs (White Paper) (2006-2007)  | \$2,540   |
|  | - Workers' Compensation Benefits and Statutory Damage Caps: How do they apply to Losses Occurring Outside of WI? (2007)  | \$1,895   |
|  |  |   |

## **DMI Value Added Services\***

## Continued

| Service                                   | Provider / Notes  | Cost        |
|---|---|-------------|
|   | - To Serve or Not To Serve - Risk Management Guidelines for WTCS & Foundations                              |             |
|   | Selling or Giving Away Alcoholic Beverages During College/Foundation-Sponsored                              |             |
|   | Events(2007) (2022)   | \$2,759     |
|   | - Motor Vehicle Use Guidelines (2007-2008) (2016)   | \$3,325     |
|   | - Special Events Risk Management Best Practices (2006 & 2008)   | \$1,145     |
|   | - Incident Reporting Guidelines (2009-2010)   | \$1,728     |
|   | - Product Warranty Disclaimer language (2010)   | \$563       |
|   | - DMI - Pollution Liability Insurance Coverage Review (2011)  | \$1,073     |
|   | - Policy Guidelines-Weapons on Campus & WI's New Concealed Carry Law (2011)                                 | \$6,829     |
|   | - DMI-Provided Insurance for Technical College Employees (2013)   | \$824       |
|   | - Certificate of Insurance Request Form (2013) (2022)   | \$2,113     |
|   | - Liability Ins. Coverage Pertaining to Healthcare Practicums (White Paper) (2013)                          | \$2,415     |
|   | - Medical Director Best Practices (2022)  | \$2,044     |
|   | - Donated Items (2022)  | \$394       |
| Content Valuation Model                   | American Appraisal Service (Development and Update)   | \$39,300    |
| Indv. Building Appraisals / Annual        |   |             |
| Valuation Updates                         | Gallagher Appraisal Services (through 2023) Appraisal Fee on Building over \$1M                             | \$214,275   |
| Foundation Donations                      | 2012 / 2013 / 2015 / 2016 / 2017 / 2018 / 2019 / 2021 / 2022 / 2023/ 2024                                   | \$1,139,000 |
| International Travel Consultant Project   | William Hoye  | \$12,000    |
| Business Continuity Plan Evaluation       | Empathia  | \$6,000     |
| DMI Risk Management Project Awards        | Funds given to applicants to utilize in addressing various RM issues (2014 through 2019; 2021; 2022; 2023;) | \$4,815,136 |
| Cyber-Risk Premium Subsidy                | 80% of the premium for FY15 Cyber-Risk Policy Premiums  | \$195,000   |
| e-Risk Hub Access (NetDiligence)          | Annual Renewal (7 years @ \$16,000 & 2 years @ \$13,500) to 2023  | \$139,000   |
| CFO Cyber Risk Assessments                | Provided by NetDiligence (RMPA Project)   | \$91,200    |
| Crisis Media Relations Consulting         | Firestorm   | \$12,695    |
| Campus Security Legal Research            | 2014-15 + 2015-16   | \$19,500    |
| Legal Triage Service                      | Peterson, Johnson & Murray  | \$19,300    |
| Trauma Kits / Winter Driving Emerg. Kits  | Feterson, Johnson & Muhay   | \$1,350     |
| Laser Safety Officer Training             |   | \$5,905     |
| Community College Risk Mgmt. Consortia    |   | φ3,903      |
| Attendance                                | 2016, 2017, 2018  | \$7,600     |
| National Association of Clery Compliance  | 2010, 2017, 2010  | Ψ1,000      |
| Officers and Professionals (NACCOP)       | 2-year membership – Autumn 2018 - 2020  | \$8,000     |
| A.L.I.C.E. Training                       | January 2017  | \$12,500    |
| Purchase Consortium Legal Contract        | Junitary 2017   | Ψ12,000     |
| Review                                    | Year 2018/19 (RMPA Project)   | \$22,500    |
| Annual Security Report and Fire Safety    | 1 our 2010/10 (110/11/11/0)001)   | Ψ22,000     |
| Report Evaluations                        | Stafford & Associates 2018 (RMPA Project)   | \$35,000    |
| Minors on Campus – Pilot Program          | Otaliora a 7 0000 dates 2010 (14vii 71110 jest)   | Ψ00,000     |
| Creation                                  | 2018/19 (RMPA Project)  | \$7,850     |
| Lead Plaintiff (Memon Case)               | 2017-2018-2019  | \$141,403   |
| Crisis Communication (Business            | 2011 2010 2010  | Ψ1+1,+00    |
| Continuity/ Media Relations)              | FEI Behavioral Health – July 2018 – May 2019 (On hold until Colleges open fully)                            | \$18,500    |
| Risk Mitigation Forum                     | 2017, 2019, 2022, 2024  | \$51,472    |
| Drug Free Schools & Community Act –       | 2011, 2010, 2022, 2027  | ΨΟ1, Τ/ Ζ   |
| Reporting/ Program Training               | 2019  | \$8,750     |
| Clery Compliancy Academy Training         | 2019 (RMPA Project)   | \$21,920    |
| National Safety Council                   | 2019-2022 – 4 @ \$425; 2023 @\$499  | \$2,199     |
| COVID-19 Response & Recovery Fund         | 2020 – 16 x \$50.000/each   | \$800,000   |
| Title IX Training – Stafford & Associates | 2020 – 10 x \$50,000/each   | \$21,600    |
|   | 2020  |             |
| Auto Liability Credit                     |   | \$50,000    |
| URMIA – Annual Conference Stipend         | (2019-\$6,000) (2020-\$99.00) (2021-\$1,138) (2022-\$3,238) (2023-\$2,907) (2024 - \$2,907)                 | \$16,289    |
| Premium Reduction Initiative              | 2021  | \$320,000   |
| Cyber Liability Premium Reduction         | 2022, 2023  | \$562,000   |
| CPTED Training                            | 2023  | \$1,982     |
| Wisconsin Safety Council Training         | 2023  | \$6,181     |
|   | Estimated TOTAL   | \$9,872,763 |

<sup>\*</sup> Valuation as of June 1, 2024. \*\*DMI Support Staff salaries are NOT included in the Estimated TOTAL above.

The above roster is not meant to be all-inclusive but indicative of the ongoing risk management support services that our Technical Colleges have received from DMI.